

## **ITC71 Town Hall Cameras**

Quote #97237

Version 3

PREPARED FOR

**Town of Concord**

PREPARED BY

**Joe Schlichte**

## Scope of Work

New Era Technology will perform the following at the Town House

- Install a new Cat6 cable from the existing basement network switch rack to (6) new camera locations and (1) new monitor location.
- Install (1) new Axis 2x5MP dual imager camera on the stairwell wall inside the main entrance lobby.
- Install (1) new Axis 4MP dome camera on an arm mount in the second floor hallway viewing the front stairwell landing.
- Install (4) new Axis 5MP single imager cameras to view the exterior of the building:
  - Install two on the front right corner of the building.
  - Install two on the rear left corner of the building.
- New Era will penetrate the brick of the building from the basement level, install a box at the penetration, a 1/2" conduit up to the camera height, and install the exterior cameras on a wall mount bracket.
- Install a new 43" display on a new mount in the 2nd level office lobby.
  - Install a new Genetec workstation on a wall mount and connect to the monitor.
  - Provide a wireless keyboard/mouse combo for operation of the workstation.
- Add four new camera licenses to the existing Genetec NVR.
- Configure the new cameras on the existing Genetec NVR.

### Assumptions:

- Work to be performed during normal business hours: 7AM-3:30PM M-F
- Conduit to be painted as desired by the town.
- Town to have a duplex 120VAC outlet installed at the monitor location.

## Bill of Materials

Item	Description	Qty	Price	Ext. Price
SVW-107E-M1- EMB -U7	Streamvault™ 107E Series - Micro Appliance Embedded Graphics 1x Core Ultra 7 32GB 1x 1TB SSD 1x 1GbE RJ45 1x 90W PSU Windows 11 IoT Enterprise	1	\$2,202.20	\$2,202.20
43UL3J-M	LG Digital Signage Display - 43" - In-plane Switching (IPS) Technology - 16 Hours/ 7 Days Operation - 3840 x 2160 - 16:9 - 8 ms - 330 Nit - Speakers - Wireless LAN - webOS 6.0 - Energy Star	1	\$721.64	\$721.64

## Bill of Materials

Item	Description	Qty	Price	Ext. Price
DMATC	Eaton Tripp Lite Series Universal Thin Client Monitor Mount - 11.02 lb Load Capacity - Black Powder Coat	1	\$40.11	\$40.11
P568-003	Eaton Tripp Lite Series High-Speed HDMI Cable, Digital Video with Audio, UHD 4K (M/M), Black, 3 ft. (0.91 m) - HDMI - 3 ft - 1 x HDMI Male Digital Audio/Video - 1 x HDMI Male Digital Audio/Video - Shielding - Black	1	\$7.01	\$7.01
DWM3770X	Eaton Tripp Lite Series Swivel/Tilt Wall Mount for 37" to 70" TVs and Monitors - 165 lb Load Capacity - Metal - Black	1	\$226.45	\$226.45
7H-920007119	K400 Plus Wireless Touch Keyboard	1	\$30.99	\$30.99
GSC-1U	1 Genetec™ Security Desk client connection (incl. Web Client)	1	\$240.00	\$240.00
02416-001	AXIS P4707-PLVE 5 Megapixel Network Camera - Color - Dome - White, Black - 49.21 ft Infrared Night Vision - Zipstream, H.264, H.265, Motion JPEG, H.264B (MPEG-4 Part 10/AVC), H.264M (MPEG-4 Part 10/AVC), H.264H (MPEG-4 Part 10/AVC), H.265 (MPEG-H Part 2/H	1	\$1,087.75	\$1,087.75
02113-113	4MP Vandal Resistant LED WDR Dome IP Camera, 3-6mm Varifocal Lens, White	1	\$525.28	\$525.28
01742-001	AXIS TM3101 Wall Mount for Network Camera - White	1	\$48.80	\$48.80
02332-113	P3268-LVE P32 Series 8MP Outdoor Fixed Dome IR WDR IP Camera, 4.3-8.6mm Varifocal Lens, White	4	\$1,051.52	\$4,206.08
03008-001	AXIS TP3005-E Wall Mount for Network Camera - White, Black - Plastic	4	\$110.85	\$443.40
GSC-Om-P-1C	1 Camera Connection	6	\$192.00	\$1,152.00
ADV-CAM-P-1Y	Genetec Advantage 1 Year	6	\$35.50	\$213.00
6P4P24-BL-P-CMS-TPCE	Commscope Cat6 CMP MC Cable Blue	1	\$312.55	\$312.55
Physical Security Project Consumables	Physical Security Project Consumables	1	\$150.00	\$150.00

**Subtotal: \$11,607.26**

## Professional Services

Item	Product Description	Qty	Price	Ext. Price
ITC71 Senior Technician	ITC71 Senior Technician	80	\$159.88	\$12,790.40
ITC71 Security Engineer	ITC71 Security Engineer	8	\$150.00	\$1,200.00
ITC71 Project Manager	ITC71 Project Manager	6	\$100.00	\$600.00

Subtotal: **\$14,590.40**

## Government Procurement Note(s)

### Commonwealth of Mass State/Local Government Procurement Note

All contracts, purchase orders, and/or related correspondence should be directed to New Era Technology NE at 2 Batterymarch Park, Suite 401, Quincy, MA 02169 (Phone 617-367-7474). In generating an encumbrance or making a payment, please reference Future Technologies Group, LLC dba New Era Technology NE and vendor code VC0000286170. If this proposal references a state contract or procurement vehicle, the contract will be specifically referenced within the Scope of Work.

### ERATE Service Provider Identification Number (SPIN)

A SPIN (Service Provider Identification Number) is the unique number assigned to each service provider participating in the Universal Service Fund (USF). USAC will assign a Service Provider Identification Number to each company that registers by filing a Form 498. New Era Technology NE offers many E-rate eligible services in the categories of Telecommunications, Internet Access, and Internal Connections as well as the Basic Maintenance of those Internal Connections. Please reference Future Technologies group, LLC dba New Era technology NE ERATE SPIN # 143033382.

### Federal Government (SAM)

Future Technology Group, LLC dba New Era Technology NE maintains SAM registration as required for any business, organization, or agency that is eligible to receive payments from the federal government. Please reference CAGE code 5SZG7.

## Standard Terms & Conditions

### Terms and Conditions

Unless otherwise noted, this Proposal is based upon all work being performed in one continuous phase during normal business hours, Monday through Friday. Pricing is contingent upon unrestricted access to the areas where the work is to be performed and, if applicable, access to the equipment or system(s), as necessary, both remotely and directly, so that New Era can effectively perform its services. Pricing is also contingent upon all cable pathways being easily accessible and free and clear of obstructions. All trademarks are the property of the respective owners.

Any change to the Scope of Work described in this Proposal involving extra costs shall only be effective upon the execution of a written Change Order by both Parties.

Warranties and Remedies for Services: New Era warrants all workmanship for one year from completion of the work and that all installation services will be performed by qualified personnel in a professional manner and in accordance with good commercial practices and industry standards. Services shall be performed in accordance with all applicable federal, state and local laws,

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## Standard Terms & Conditions

ordinances, regulations and codes in effect at the time services are rendered. New Era warrants that any equipment provided hereunder shall conform to the manufacturer's standard specifications for such equipment and shall be free from defects in both materials and workmanship for one year. To the extent permitted, New Era will extend applicable manufacturers' warranties for all equipment and materials to its end-user customers.

THE WARRANTIES STATED ABOVE ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. CUSTOMER AGREES THAT FOR ANY BREACH OF THE ABOVE WARRANTIES, NEW ERA'S SOLE OBLIGATION SHALL BE TO REPERFORM THE SERVICES AND REPLACE ANY DEFECTIVE PRODUCTS PROVIDED. NEW ERA'S TOTAL LIABILITY SHALL IN NO EVENT EXCEED THE TOTAL FEES PAID BY CUSTOMER.

**Software Compliance:** If access to the manufacturer's technical support organization is conditioned on the existence of an in-force and valid Manufacturer Support Contract (e.g, Avaya Support Advantage Coverage, Cisco Smartnet Coverage, AVST XpressCare, Extremeware, etc.), the Customer agrees to maintain such coverage on its systems. If applicable, Customer agrees to comply with and be bound by the manufacturer's Global Software License Terms, as if fully incorporated herein.

**Acceptance and Risk of Loss:** Equipment that does not require installation shall be considered accepted upon delivery to Customer. Equipment that requires installation shall be deemed accepted by Customer upon installation and written acceptance of the equipment by Customer. If Customer does not provide written acceptance due to non-compliance or defect, the equipment will be deemed accepted immediately once such defect is remedied by New Era. Customer assumes the risk of loss to the equipment upon delivery. Until the purchase price for the equipment is paid in full, Customer will maintain adequate insurance against fire, theft or other loss for the equipment's full insurable value with New Era named as loss payee. Title in the equipment will pass on full payment of the purchase price, plus all applicable taxes. Any returns may be subject to a restocking fee in accordance with the NEW ERA Customer Return Material Authorization Policy located at "[http://support.neweratech.cloud/docs/NETNE\\_RMA\\_POLICY.pdf](http://support.neweratech.cloud/docs/NETNE_RMA_POLICY.pdf)".

**Indemnification:** The Parties shall indemnify, defend, save and hold harmless each other, their employees, owners, officers, directors, attorneys, contractors, and agents from and against, and pay or reimburse the other on a current basis for, any and all costs, liabilities, losses, liens or encumbrances for labor or materials, expenses (including, but not limited to, reasonable attorneys' fees, fees of experts, and court costs), claims, and causes of action arising out of, or in any way connected with or related to, any personal injury to or death of any persons or damage to or loss of property, to the extent that such Losses occurred as a result of the negligence or misconduct on the part of the other, its employees, subcontractors, agents, or representatives during the performance of the services.

**Limitation of Liability:** THE PARTIES AGREE THAT ANY LIABILITY RESULTING FROM A BREACH BY EITHER PARTY SHALL BE LIMITED TO ACTUAL DAMAGES SUFFERED AND NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR DAMAGES IN EXCESS OF THE GREATER OF THE AMOUNT OF FEES PAID UNDER THIS AGREEMENT OR THE LIMITS OF ANY APPLICABLE INSURANCE COVERAGE CARRIED BY EITHER PARTY. NEITHER PARTY SHALL BE LIABLE FOR ANY SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE LOSS OR DAMAGE OF ANY KIND WHATSOEVER, INCLUDING WITHOUT LIMITATION, LOST PROFITS OR LOSS OF RECORDS OR DATA, REGARDLESS OF WHETHER ARISING FROM BREACH OF CONTRACT, TORT, STRICT LIABILITY, OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH LOSS OR DAMAGE OR IF SUCH LOSS OR DAMAGE COULD HAVE BEEN REASONABLY FORESEEN.

New Era's Workmens' Compensation Insurance covers all New Era personnel.

New Era shall not be responsible for any delays or other failures in performance caused by matters reasonably outside of New

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Era's control. To the extent that the terms and conditions set forth in this Proposal conflict with any terms and conditions set forth in any Purchase Order or other form, the terms and conditions of this Proposal shall control.

governing Law: This Proposal and any matters that may arise out of or relate to it shall be governed by the laws of the Commonwealth of Massachusetts without giving effect to any choice of law rule. In the event of any claim or dispute between the Parties arising out of or relating to this Proposal, such claim or dispute may be tried solely in a state or federal court for Massachusetts, and the Parties hereby irrevocably consent to the jurisdiction and venue of such courts. In the event of any claim or dispute between the Parties, the prevailing Party may seek reasonable attorneys' fees and other costs of enforcing this Proposal.

### License(s)

MA License 7190-C

# ITC71 Town Hall Cameras

**Prepared by:**

**New Era Technology**

Joe Schlichte  
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 Joe.Schlichte@neweratech.com

**Prepared for:**

**Town of Concord**

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 Concord, MA 01742  
 Jason Bulger  
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**Quote Information:**

**Quote #: 097237**

Version: 3  
 Delivery Date: 12/18/2025  
 Expiration Date: 01/16/2026

## Quote Summary

Description	Amount
Bill of Materials	\$11,607.26
Professional Services	\$14,590.40
<b>Total:</b>	<b>\$26,197.66</b>

**New Era Technology**

**Town of Concord**

Signature: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
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