


**Town of Concord
Finance Department
Memorandum**

TO: Retirement Board
FROM: Anthony T. Logalbo, Finance Director 
SUBJ: Asset allocation and market value @ March 31, 2015
DATE: April 24, 2015

Combined Assets: Retirement System and Town Pension Reserve Fund

For the month of March, the combined market value of system assets and the Town's Pension Reserve Fund **decreased 0.64% from the prior month-end.**

At March 31st, combined assets totaled \$144.14 million (\$134.62 million in the Retirement System and \$9.53 million in the Town's Pension Reserve account). The market value of combined assets **decreased** in March by **\$928,000.**

Compared to one year earlier, the market value of combined assets is **up 8.66%**. For the three-year period ending March 31, 2015, market value has increased at an average annual rate of 12.03%.

The one-year statistic has been above the actuarially assumed earnings rate of 7.50% for 32 consecutive months. The three-year statistic has been above the actuarially assumed earnings rate for 42 consecutive months.

There has, however, been a recent stall in the market's advance. Over the past quarter, asset growth has been just 1.21%. Over the past seven-month period, asset growth has been just 1.40%.

Concord Retirement System performance

Asset Value at March 31, 2015: \$ 134,617,589

For the most recent 12-month period:

For the one-year period ended March 31, 2015, asset value of the Concord Retirement Fund has **increased 8.52%**. This compares to the state's Pension Reserve Investment Trust (PRIT) Core Fund investment performance of **8.15%** over the same 12-month period.

***Comparative asset value change, most recent year and month
(Retirement System assets only, excluding Pension Reserve):***

	<u>One month</u>	<u>One year</u>
Concord Retirement Fund*	(0.62)%	8.52%
State PRIT Core Fund	0.34 %	8.15%

* The asset value increase of 8.52% for the 12-month period ending March 31st is not precisely the investment return; rather, it reflects the difference between income (employer and employee contributions, investment

earnings) and disbursements (pensions, refunds, expenses). It is, however, a close approximation of investment return for this comparative purpose.

The **market indexes** for the period ending March 31, 2015 are:

S&P 500	<i>Domestic equity</i>	<u>One month</u> minus (1.58)%	<u>One year</u> plus 12.73 %
Barclays Govt.	<i>Fixed income</i>	plus 0.50 %	plus 5.86%

41.20% of the Concord portfolio is invested with PRIT (34.99% in the Core Fund, 4.73% in the Core Real Estate Fund and 1.48% in venture capital funds).

Comparative asset allocation:

The accompanying Asset Allocation Report includes a line at the bottom to show the asset allocation for Concord Retirement System assets only, allocating the PRIT Core investment among its component categories. As of March 31, 2015, the PRIT Core Fund was allocated as follows:

PRIT CORE FUND		
<u>Share of portfolio asset value</u>		
	<u>this month</u>	<u>Change from year earlier</u>
Fixed Income	23.73%	+ 2.63%
Equity	42.99%	- 2.62%
Other	33.28%	- 0.01%

Concord Retirement Board assets were allocated as of March 31st as follows:

Fixed Income	29.22%
Equity	50.77%
Real Estate	4.73%
Other	13.12% (alternative investments and PRIT Vintage Funds)
Cash	2.17%

The total allocation to "Equity, Real Estate and Other" at March 31, 2015 is 68.61%, with a target of 65%, as adjusted by vote at the March 2012 board meeting. At that meeting, the Board set a target allocation as follows:

	Prior	New	Actual <u>March 31, 2015</u>
Fixed income and cash	40.0%	35.0%	31.39%
Real Estate	2.5%	5.0%	4.73%
Equity and Other	57.5%	60.0%	63.88 %

Components of investment performance for March and for the most recent 12-month period (with reference to available benchmarks) are as follows:

\$134.62 million Retirement Board assets only:

	<u>% of portfolio</u>	<u>Month of</u>		<u>Market INDEX</u>	
		<u>March</u>	<u>12 months</u>	<u>March</u>	<u>12 months</u>
FRT Equity I Fund	13.54%	(1.39)%	11.54 %	Russell 1000:	(1.25)% 12.73 %
FRT International	<u>5.54%</u>	<u>(1.08)%</u>	<u>(0.36)%</u>	S&P 500:	(1.58)% 12.73 %
Total account, FRT	19.08%	(1.30)%	7.98 %	EAFE/MSCI:	(1.52)% (0.92)%
PRIT Core General	34.99%	0.34 %	8.15 %		
PRIT Core Real Estate*	4.73%	1.50 %	13.90 %		
PRIT Vintage 2006*	0.89%	1.19 %	12.06 %		
PRIT Vintage 2008*	0.50%	3.64 %	13.61 %		
PRIT Vintage 2013*	0.09%	1.49 %	(4.25)%		
Columbia equity	16.73%	(1.36)%	12.86 %	Russell 1000 Value:	(1.36)% 9.33 %
Columbia - fixed income	22.04%	0.53 %	5.70 %	Barclays Gov't:	0.50 % 5.86 %
Cash - MMDT	0.96%	0.19 %			

* PRIT real estate and vintage fund returns are net of fees

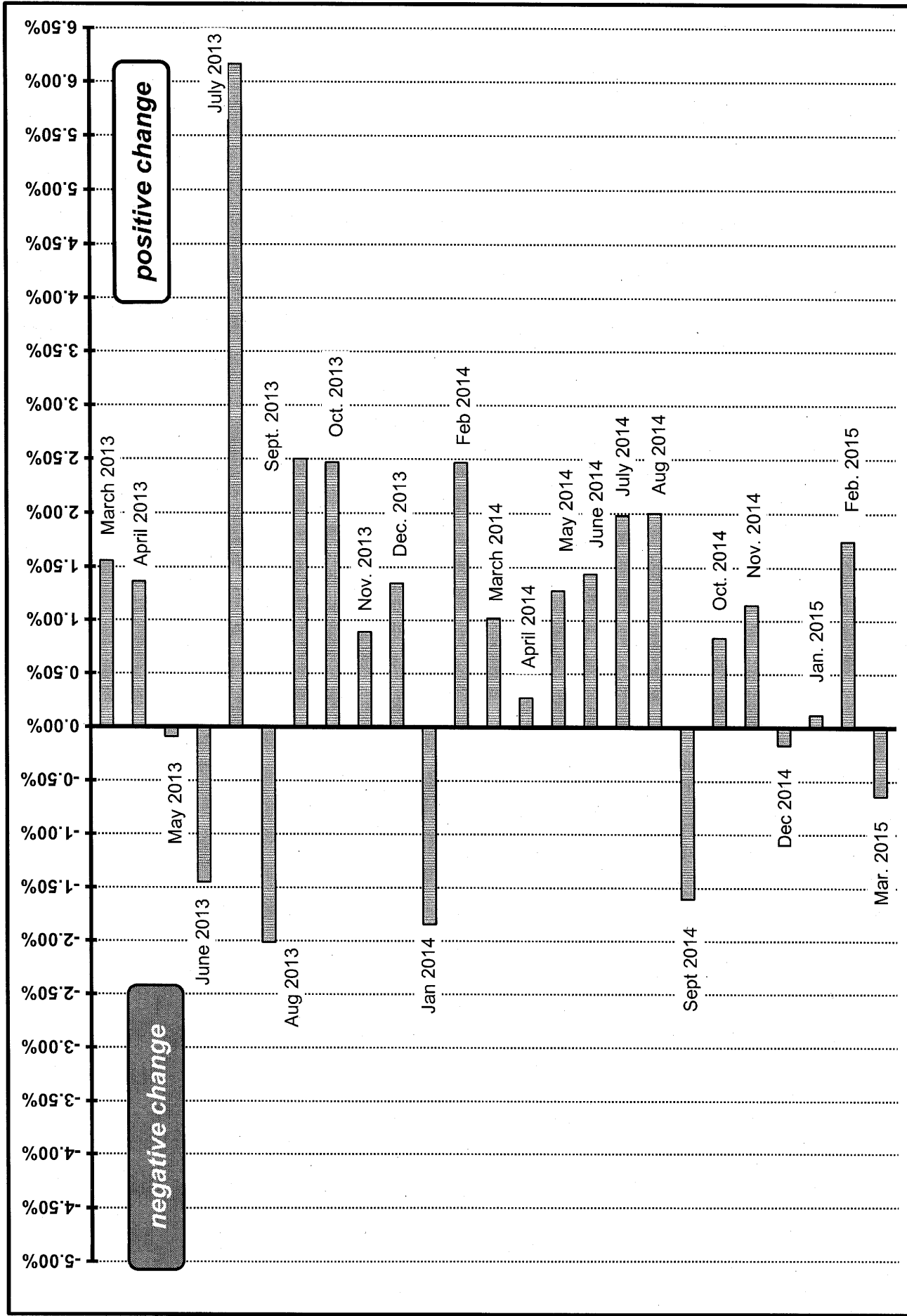
**CONCORD RETIREMENT SYSTEM
ASSET ALLOCATION REPORT**

MARKET VALUE AT: **3/31/2015**

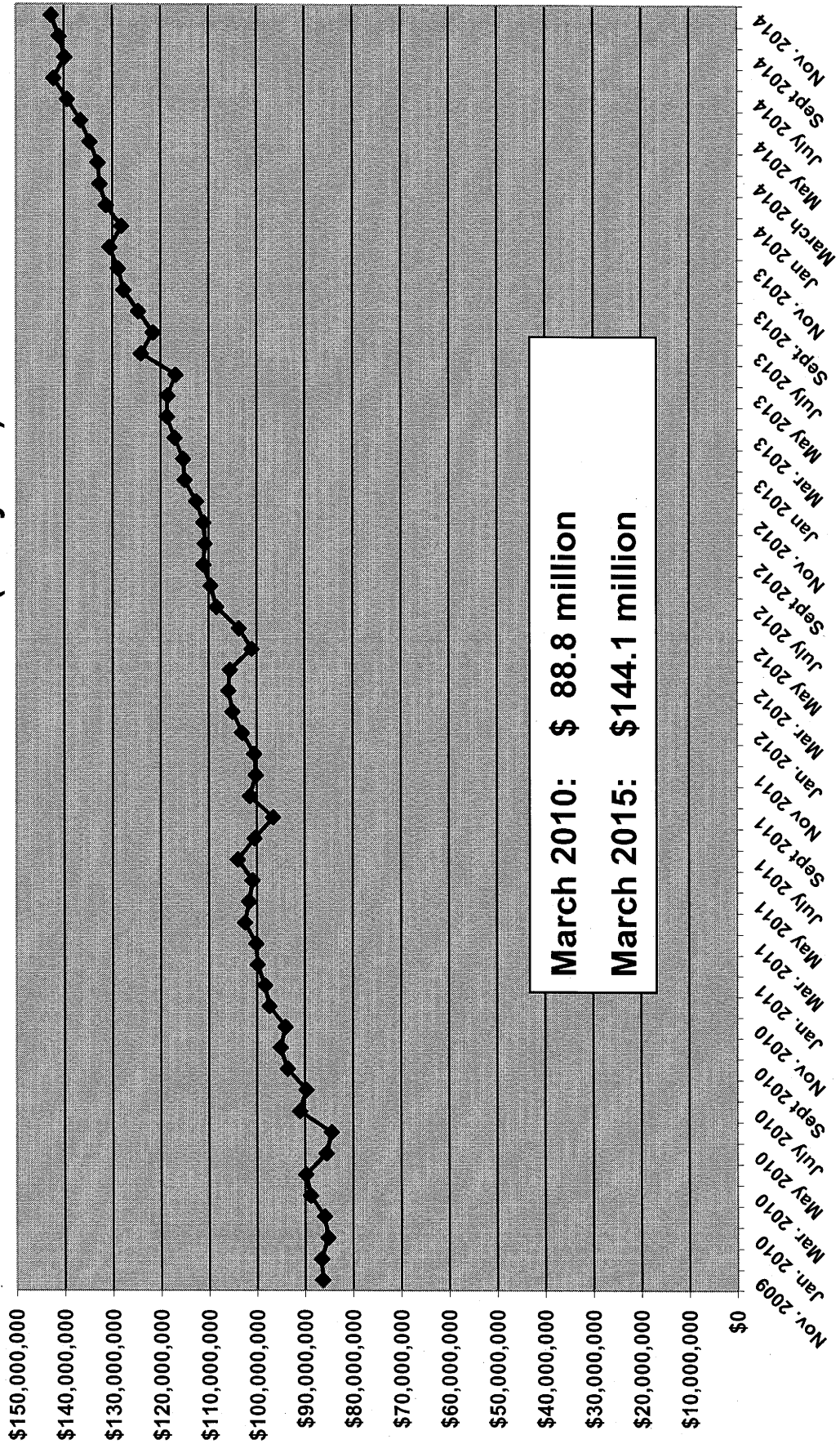
	BONDS	STOCKS	REAL ESTATE	OTHER*	CASH	TOTAL
PENSION RESERVE						
Columbia 80-16-200-8549595		\$6,555,064.26			\$32,676.52	\$6,587,740.78
MMDT #44-001501					\$2,939,304.68	\$2,939,304.68
TOTAL	\$0.00	\$6,555,064.26	\$0.00	\$0.00	\$2,971,981.20	\$9,527,045.46
RETIREMENT SYSTEM						
Fixed Income 80-16-200-8553057	\$28,154,896.41					\$29,672,835.46
Columbia 80-16-200-8549574		\$22,412,577.93			\$110,843.69	\$22,523,421.62
Equity I (FRT)		\$18,221,356.21				\$18,221,356.21
International Fund		\$7,459,065.93				\$7,459,065.93
PRIT Core General	\$11,176,545.00	\$20,247,774.00		\$15,674,481.47		\$47,098,800.47
PRIT Real Estate (segmented)			\$6,361,025.27			\$6,361,025.27
PRIT Vintage Fund 2006				\$1,196,710.97		\$1,196,710.97
PRIT Vintage Fund 2008				\$666,554.31		\$666,554.31
PRIT Vintage Fund 2013				\$127,599.67		\$127,599.67
MMDT #44-002079					\$1,290,218.87	\$1,290,218.87
TOTAL	\$39,331,441.41	\$68,340,774.07	\$6,361,025.27	\$17,665,346.42	\$2,919,001.61	\$134,617,588.78
GRAND TOTAL	\$39,331,441.41	\$74,895,838.33	\$6,361,025.27	\$17,665,346.42	\$5,890,982.81	\$144,144,634.24
PERCENT OF TOTAL	27.29%	51.96%	4.41%	12.26%	4.09%	100.00%
Retirement system ONLY	29.22%	50.77%	4.73%	13.12%	2.17%	100.00%

*other: PRIT FUND - alternative investments, real estate, timber, absolute value (hedge); COLUMBIA - real estate

25-month Asset Change
Concord Retirement System

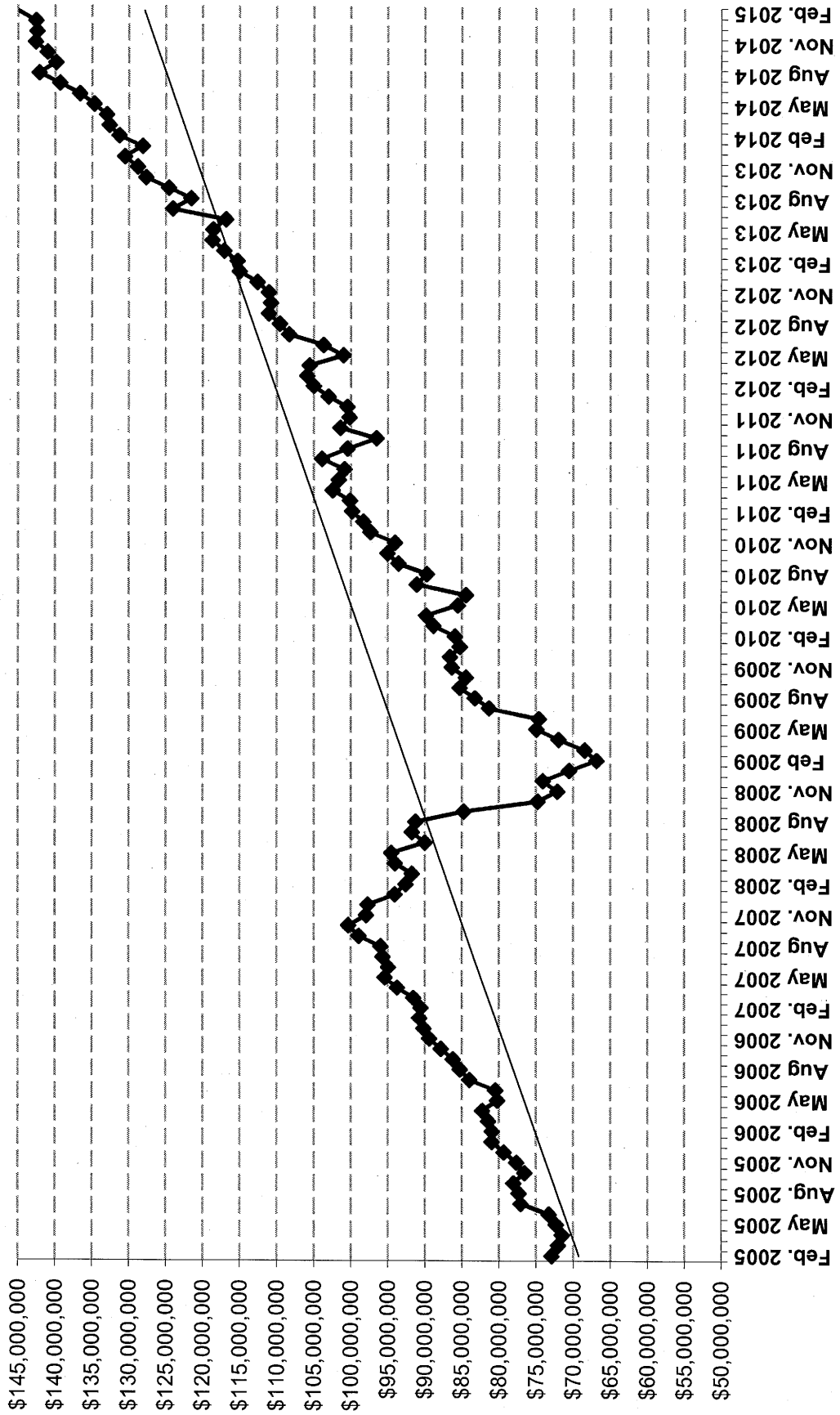


Retirement Fund Assets
(including Town Pension Reserve Fund)
March 2010 to March 2015 (five years)



March 2010: \$ 88.8 million
March 2015: \$144.1 million

Concord Retirement Fund Assets, 10 years from March 2005 (including Town's Pension Reserve Account)



**PENSION RESERVES INVESTMENT TRUST
SUMMARY OF PLAN PERFORMANCE
RATES OF RETURN (GROSS OF FEES)
Periods Ending March 31, 2015**

	NAV \$ (M)	Target Allocation %	Actual Allocation %	Month	FY '15	Calendar YTD	1 Year	3 Year	5 Year	10 Year	Since Inception
GLOBAL EQUITY	25,947,995	42.8%	41.9%	-1.08	0.11	2.81	4.98	11.34	9.84	6.82	5.72
CORE FIXED INCOME	9,636,786	13.0%	15.6%	0.97	13.60	3.87	17.27	6.95	7.08	5.91	8.00
VALUE-ADDED FIXED INCOME	5,046,254	10.0%	8.2%	-0.66	-3.33	0.01	0.02	5.26	7.29	8.01	8.93
PRIVATE EQUITY	6,800,034	10.0%	11.0%	5.10	9.24	3.30	13.44	18.30	17.59	16.86	14.49
REAL ESTATE	5,590,587	10.0%	9.0%	1.63	10.01	3.33	14.56	12.74	13.38	9.35	6.41
TIMBER/NATURAL RESOURCES	2,361,465	4.0%	3.8%	-1.60	-1.88	-1.62	1.29	4.86	4.94	6.68	8.22
HEDGE FUNDS (NET OF FEES)	5,735,993	10.0%	9.3%	0.91	4.22	3.12	6.71	8.60	6.14	4.98	5.21
PORTFOLIO COMPLETION STRATEGIES	104,065	0.2%	0.2%	2.08		4.10					4.10
PORTABLE ALPHA WIND DOWN (NET OF FEES)	35,470	0.0%	0.1%	-0.15	0.07	-1.08	0.37	-0.77	-0.95		-5.31
OVERLAY	620,267	0.0%	1.0%	-0.36	3.71	2.28	7.57				8.86
TOTAL CORE	61,878,915	100%	100%	0.34	3.95	2.69	8.15	10.74	9.88	7.30	9.65
<i>INTERIM BENCHMARK (target allocation without private equity benchmark) ¹</i>				<i>0.41</i>	<i>3.26</i>	<i>2.98</i>	<i>7.30</i>	<i>9.71</i>	<i>8.99</i>	<i>7.16</i>	<i>10.19</i>
<i>TOTAL CORE BENCHMARK (target allocation with private equity benchmark) ²</i>				<i>-0.01</i>	<i>3.09</i>	<i>2.92</i>	<i>6.95</i>	<i>8.77</i>	<i>8.07</i>	<i>6.84</i>	<i>10.08</i>
PARTICIPANTS CASH	14,248			0.01	0.10	0.04	0.13	0.14	0.16	1.62	4.06
TEACHERS' AND EMPLOYEES' CASH	43,872			0.01	0.09	0.03	0.12	0.14	0.16	1.38	2.83
TOTAL FUND	61,937,034			0.34	3.94	2.68	8.12	10.70	9.84	7.28	9.71

PRIT

Performance Report

Town of Concord Retirement System

As of March 31, 2015

	Market Value	One Month	Three Months	Year to Date	One Year	Annualized				Inception Date
						Three Years	Five Years	Ten Years	Since Inception	
Town of Concord Retirement System Investment Account - QU2V										
Total Assets	\$ 25,680,422	-1.30 %	2.50 %	2.50 %	7.98 %	13.84 %	11.85 %	7.33 %	9.63 %	07/01/1986
Custom Benchmark 1	--	-1.33	2.58	2.58	8.52	14.25	12.17	7.28	9.11	--
Custom Benchmark 2	--	-1.37	2.29	2.29	8.35	14.11	12.06	7.34	9.27	--
Total Equity	25,680,422	-1.30	2.50	2.50	7.98	13.84	11.85	7.42	10.08	07/01/1986
RTC Equity I Fund	18,221,356	-1.39	1.30	1.30	11.54	15.56	13.93	8.12	10.51	07/01/1986
Russell 1000 Index	--	-1.25	1.59	1.59	12.73	16.45	14.73	8.34	10.16	--
S&P 500 Index	--	-1.58	0.95	0.95	12.73	16.11	14.47	8.01	10.10	--
RTC International Fund	7,459,066	-1.08	5.57	5.57	-0.36	9.73	6.89	5.64	6.58	03/01/1996
Russell Dev ex-US LC ldx Net (Linked)	--	-1.67	3.92	3.92	-1.42	8.61	5.82	4.78	4.82	--
MSCI EAFE Index Net Dividend	--	-1.52	4.88	4.88	-0.92	9.02	6.16	4.95	4.91	--

Please read the endnotes included with the report.

Endnotes:

- 1 Custom Benchmark currently consists of: 70.0% R1000, 30.0% MSCI EAFE Net.
- 2 Custom Benchmark currently consists of: 70.0% R1000, 30.0% Russell Dev Ex-US LC Net.
- 3 Historical performance prior to January 1, 2011 is linked to the MSCI EAFE Index Net.

Russell

PERFORMANCE SUMMARY

Category	1 Month	3 Month	Year-to-Date	1 Year	3 Year	5 Year	Since Inception	Inception Date
Total Fund								
TOTAL	-1.36	-0.13	-0.13	12.86	17.93	15.82	9.68	03/31/1993
Index								
Russell 1000 Value Index	-1.36	-0.72	-0.72	9.33	16.45	13.76	9.75	03/31/1993
S&P 500 Index	-1.58	0.95	0.95	12.73	16.13	14.47	9.29	03/31/1993

Past performance does not guarantee future results. Results are for the client's own account and are not composite results. The portfolio may be comprised of separately managed accounts and/or mutual funds. Performance is based on time-weighted, daily calculation using values that are determined in good faith by Columbia Management Investment Advisers, LLC. The portion of the portfolio based on the separately managed securities is calculated on a gross performance basis and does not reflect the deduction of management fees. The portion of the portfolio based on mutual funds reflects the net asset value of the fund. If you have any questions regarding the above information, or if there are any changes in your investment objectives or guidelines, please contact your Relationship Manager.

Indices shown are unmanaged and do not reflect the impact of fees. It is not possible to invest directly in an index.

Returns less than one year are cumulative. Returns greater than one year are annualized.

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PERFORMANCE SUMMARY

Category	1 Month	3 Month	Year- to-Date	1 Year	3 Year	5 Year	Since Inception	Inception Date
Total Fund								
TOTAL	0.53	1.93	1.93	6.25	4.04	5.40	6.11	09/30/1987
Index								
Barclays Aggregate Bond Index	0.46	1.61	1.61	5.72	3.11	4.41	6.99	09/30/1987
Barclays Gov/Credit Bond Index	0.50	1.84	1.84	5.86	3.36	4.75	7.01	09/30/1987
Barclays Int Gov/Credit Bond Idx	0.49	1.45	1.45	3.58	2.31	3.52	6.35	09/30/1987

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